

# SKALA Mills

Progressing step-by-step  
to reach full business potential

Contact us





# SKALA Mills

## Talan's Mission for SMEs

Talan delivers *SKALA Mills*, an acceleration solution for SMEs enabling quick, simplified, and cost-effective implementation of S/4HANA Cloud Public Edition (GROW with SAP).



## SKALA for Mills Manufacturers

SKALA is tailored for Mills manufacturers needing to manage market growth, regulatory compliance, and operational efficiency. With tight integration, SKALA ensures operational adaptability, enhanced supply chain management, and asset optimization in an industry where staying atop new regulations and market fluctuations is crucial.

## Key Benefits for Mills Manufacturers

SKALA enhances your ability to maintain compliance and optimize production processes using predictive analytics and real-time insights. It integrates compliance management and automated reporting to ensure:

- Adherence to industry regulations and full traceability across all operations.
- Streamlined production schedules and minimized operational inefficiencies.
- Improved visibility and responsiveness to regulatory changes and demand volatility for better market positioning.

# Can you relate to these key challenges?



## OPERATIONS

Challenges in Achieving Operational Efficiency and Effective Supply Chain Management

- Struggles maintaining efficiency while adapting to raw material variability.
- Complex regulatory requirements leading to potential non-compliance and fines.
- Inefficient supply chain and production processes impacting inventory, quality, and costs.
- Difficulty managing disruptions in demand and material costs, causing bottlenecks.
- Limited real-time visibility affecting agile and informed decision-making.



## FINANCE

Pressure to Maintain Financial Health and Compliance in a Highly Fluctuating Industry

- Limited visibility into financial operations across different business units and production sites.
- Challenges in managing financial risk and optimizing costs while maintaining profitability.
- Inconsistent capital allocation and investment planning affecting sustainable growth.
- Difficulties in ensuring accurate and timely financial reporting.
- Insufficient compliance with evolving regulatory requirements and industry standards.

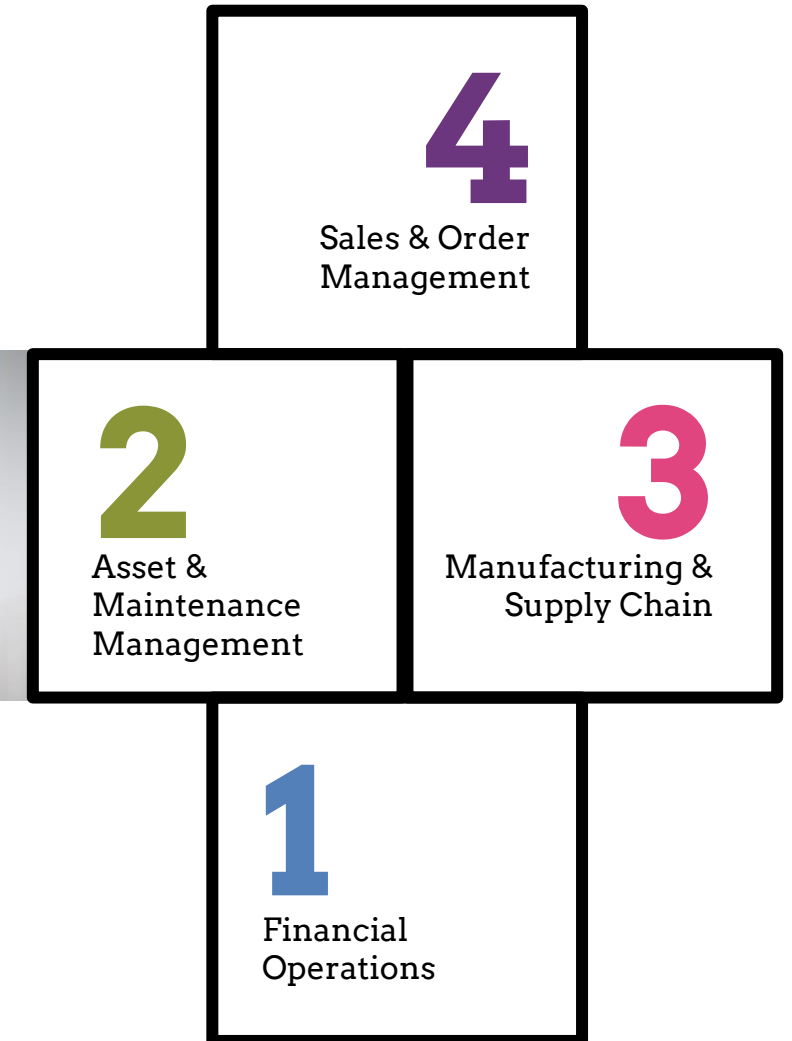


## IT

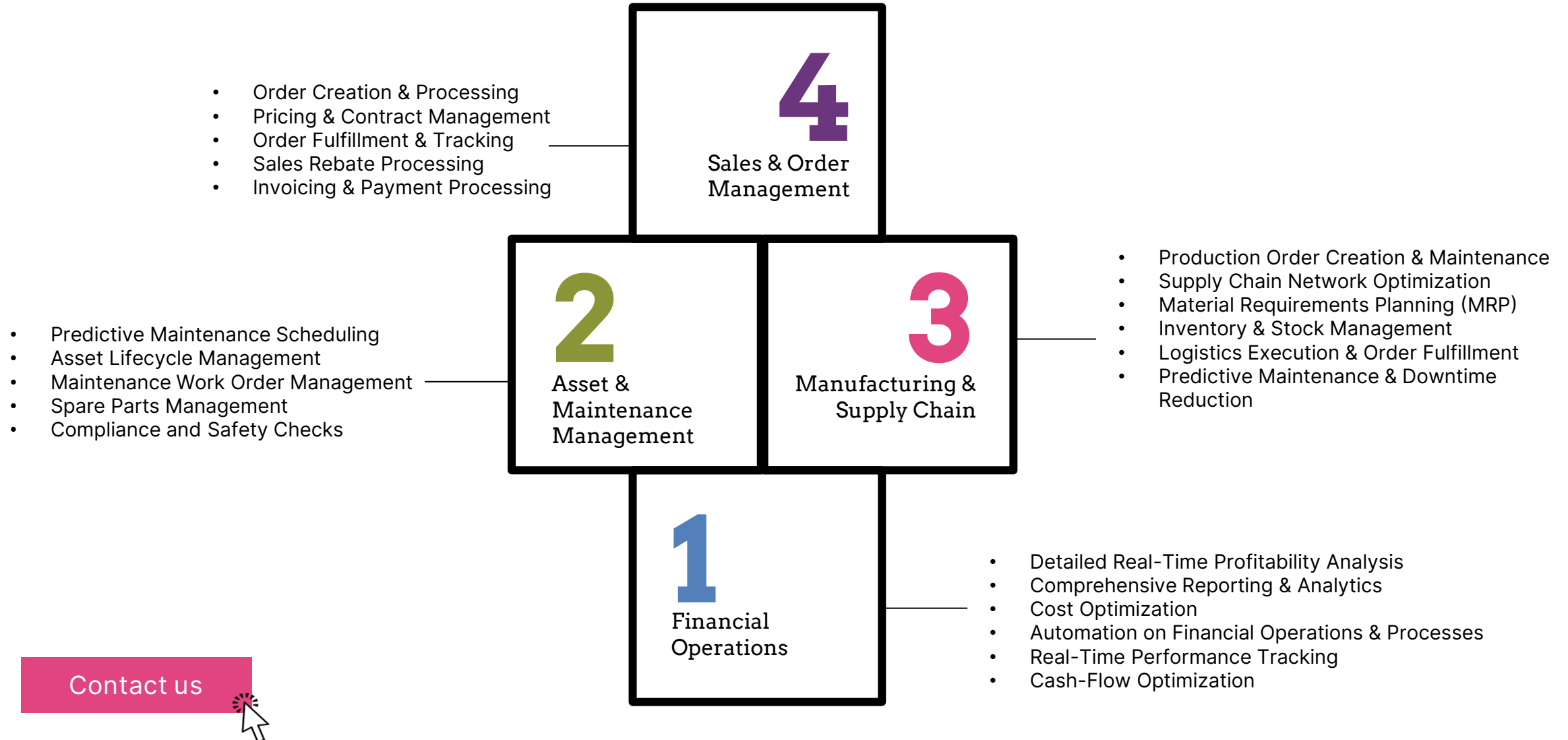
Need for Secure, Scalable Systems to Adapt to Evolving Business Requirements

- Legacy systems are inadequate for supporting the scalability and flexibility needed to stay competitive.
- Poor connectivity and integration between disparate tools, data, and departments.
- High system costs coupled with limited data security and vulnerability to breaches.
- Time-consuming and repetitive manual processes impeding innovation and strategic initiatives.

# Progressing Step-by-Step with a Secure & Scalable Cloud Solution



# Solution Summary





# Key Benefits for Mills Manufacturers

## Optimized Production and Reduced Operational Costs

- Automated production and maintenance workflows reduce manual interventions and downtime.
- Real-time insights into production processes optimize scheduling and resource allocation.
- Predictive maintenance minimizes unexpected equipment failures and reduces associated costs.

## Enhanced Supply Chain Efficiency

- Comprehensive end-to-end visibility improves supply chain agility and responsiveness.
- Real-time dashboards and KPIs tracking enables proactive decision-making to mitigate disruptions and maintain operational stability.
- Demand-driven planning and optimized logistics enhance inventory management and cost-efficiency.

## Increased Profitability through Operational Excellence

- Data-driven analytics to optimize production schedules, minimizing waste and maximizing output.
- Real-time performance tracking and predictive analytics improve operational decision-making.
- Integrated financial management aligns production costs with overall business goals, driving profitability.

## Improved Compliance and Traceability

- Advanced traceability features ensure adherence to industry regulations and standards.
- Real-time compliance management maintains high safety and operational standards.
- Automated compliance checks, streamline documentation and audit readiness

## Scalable and Agile Operations

- Scalable solutions support business growth and adaptation to market demands.
- Real-time analytics facilitate strategic planning and resource optimization.
- Agile processes enable quick adaptation to regulatory changes and market fluctuations.

# Packages

Talan has packaged the implementation experience to provide tailored, expected and proven results.

Our solution includes:

- SAP S/4HANA Cloud, a ready-to-run cloud ERP solution with integrated business processes.
- Mills industry's best practices.
- SAP's proven acceleration services and implementation methodology.
- Built-in intelligent technologies, including Joule's AI, machine learning, real-time data processing, enhanced reporting and analytics.



	Foundation	Extended	Premium
	Implement SAP Best Practices, integrating the following areas:		
	<ul style="list-style-type: none"> <li>✓ Financial Accounting and Operations</li> <li>✓ Supply Chain Management</li> <li>✓ Order and Contract Management</li> <li>✓ Procurement Management</li> <li>✓ Manufacturing Management</li> <li>✓ Standard Analytics Reports</li> <li>✓ Standard Form with Customer Logo</li> </ul>	Include all items of the "Foundation" offer, and: <ul style="list-style-type: none"> <li>✓ Accelerate Closing and Consolidation</li> <li>✓ Warehouse Management</li> <li>✓ Production Capacity Evaluation &amp; Leveling Capabilities</li> <li>✓ Standard Stock Transfer</li> <li>✓ Standard Plant Maintenance</li> <li>✓ Enhanced Analytics, KPIs and Dashboards</li> <li>✓ Low Customized Forms</li> </ul>	Include all items of the "Extended" offer, and: <ul style="list-style-type: none"> <li>✓ Advanced Stock Valuation and Receivables Management</li> <li>✓ Quality Management</li> <li>✓ Extended Plant Maintenance</li> <li>✓ Extended Stock Transfer</li> <li>✓ S&amp;OP Capabilities</li> <li>✓ Full customized Forms</li> </ul>
Legal Entity	1	1	2-4
Manufacturing Sites/Distribution Centers	1	1-2	2-6
Timeline	4-6 months	6-8 months	8-10 months
Price in USD starting at	400k \$	610k \$	1 110k \$
Licenses per month in USD	4k \$	9k \$	29k \$



# Our Methodology

*Progressing step-by-step to reach full business potential.*

**6 Run**

Support, training and updates for stabilization.

**5 Deploy**

Training, migration and go-live.

**4 Realize**

Configuration, testing and personalization.

**3 Explore**

Define futur processes for optimization.

**2 Prepare**

Prepare Cloud environment and project plan.

**1 Discover & Trial**

Experience S/4HANA Cloud for better adoption.





Positive innovation

Talan is a trusted partner with 30 years of innovative thinking and expertise in digital transformation in the mid-market sector. Our mission is to empower SMEs by enabling them to harness the power of cutting edge ERP technologies while streamlining their operations for sustainable expansion.

They trust Talan:



## Contact us



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Read more



**+25**

Years of experience  
with SAP Solutions

**+450**

SAP Implementations in  
Canada & US

**x10**

SAP Partner of  
the year



Since 2005

**SAP®** Qualified  
Partner-Packaged Solution

**GROW  
WITH  
SAP**

Partner