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SKALA
CPG

Progressing step-by-step
to reach full business potential

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SAP® Qualified
Partner-Packaged Solution

GROW WITH SAP | Partner

SAP Gold Partner

SKALA CPG

Talan's Mission for SMEs

Talan delivers *SKALA CPG*,
an acceleration solution for SMEs enabling quick, simplified, and cost-effective implementation of S/4HANA Cloud Public Edition (GROW with SAP).

SKALA for CPG Manufacturers

SKALA is tailored for CPG manufacturers needing to manage demand forecasting, inventory, and overall S&OP with tight integration, while aiming to ensure product quality, enhance supply chain management, and drive profitability in an evolving market.

Key Benefits for CPG Manufacturers

SKALA enhances your ability to anticipate market demands and optimize inventory levels using advanced forecasting and analytics tools. It integrates quality management and provides automated reporting to ensure:

- Compliance with industry regulations and traceability standards.
- Helps minimized stockouts or overstocking through scenario building.
- Enhanced visibility and agility towards market changes and customer preferences.

Can you relate to these key challenges?

OPERATIONS

Challenges in Achieving Accurate Forecasting and Efficient Supply Chain Management

- Inaccurate demand planning leading to stockouts and overstocking, disrupting production schedules.
- Inefficient supply chain and inventory systems impacting timely delivery, availability, and quality.
- Ineffective key performance indicators causing operational bottlenecks.
- Struggles to maintain consistent product quality and compliance with evolving regulations.
- Limited real-time visibility affecting agile and informed decision-making.

FINANCE

Pressure to Maintain Financial Health and Compliance in a Volatile Market

- Limited visibility into financial operations across different business units.
- Challenges in managing financial risk and optimizing costs while maintaining profitability.
- Inconsistent capital allocation and investment planning affecting sustainable growth.
- Difficulties in ensuring accurate and timely financial reporting.
- Insufficient compliance with evolving regulatory requirements and industry standards.

IT

Need for Secure, Scalable Systems to Adapt to Evolving Business Requirements

- Legacy systems are inadequate for supporting the scalability and flexibility needed to stay competitive.
- Poor connectivity and integration between disparate tools, data, and departments.
- High system costs coupled with limited data security and vulnerability to breaches.
- Time-consuming and repetitive manual processes impeding innovation and strategic initiatives.

Progressing Step-by-Step with a Secure & Scalable Cloud Solution

4
Sales & Order Management

2
Inventory Management

3
Supply Chain Management

1
Financial Operations

Solution Summary

- Order Creation & Processing
- Pricing & Contract Management
- Order Fulfillment & Tracking
- Sales Rebate Processing
- Invoicing & Payment Processing
- Optimized Picking using RF Devices

- Automated Stock Level Monitoring and Optimization
- Automated Replenishment Processes
- Inventory Risk Analysis and Management
- Advanced Warehouse Management Integration
- Real-time Inventory Tracking and Valuation

- Comprehensive End-to-End Supply Chain Visibility
- Supplier Collaboration and Relationship Management
- Streamlined Logistics and Distribution Planning
- Demand-Driven Planning
- Supply Chain Disruption Mitigation through Real-Time Data Insights

- Detailed Real-Time Profitability Analysis
- Comprehensive Reporting & Analytics
- Cost Optimization
- Automation on Financial Operations & Processes
- Real-Time Performance Tracking
- Cash-Flow Optimization

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Key Benefits for CPG Manufacturers

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Optimized Inventory and Reduced Waste

- Automated stock level monitoring and replenishment processes reduce overstock and stockouts
- Real-time inventory insights improve demand planning and resource allocation
- Minimize waste through inventory risk analysis and management

Enhanced Supply Chain Resilience

- Comprehensive end-to-end visibility improves supply chain agility
- Real-time dashboards and KPIs tracking enables proactive decision-making to mitigate disruptions and maintain operational stability.
- Demand-driven planning and streamlined logistics enhance operational efficiency

Higher Profitability through Costs Optimization

- Intelligent cost analytics identify areas for margin improvement and operational savings
- Streamlined procurement processes reduce expenses and improve cost efficiency across the supply chain
- Real-time performance tracking and predictive analytics optimize promotional spend

Improved Compliance and Quality Control

- Advanced traceability features ensure compliance with industry regulations
- Real-time quality management maintains high product standards and customer satisfaction
- Automated compliance checks, streamline documentation and audit readiness

Scalable and Agile Operations

- Scalable operations to accommodate business growth without significant reconfiguration
- Real-time analytics support informed decision-making and strategic planning
- Agile processes enable quick adaptation to market changes and new opportunities

Packages

Talan has packaged the implementation experience to provide tailored, expected and proven results.

Our solution includes:

- SAP S/4HANA Cloud, a ready-to-run cloud ERP solution with integrated business processes.
- CPG industry's best practices.
- SAP's proven acceleration services and implementation methodology.
- Built-in intelligent technologies, including Joule's AI, machine learning, real-time data processing, enhanced reporting and analytics.

	Foundation	Extended	Premium
	Implement SAP Best Practices, integrating the following areas:		
	✓ Financial Accounting and Operations ✓ Supply Chain Management ✓ Order and Contract Management ✓ Procurement Management ✓ Manufacturing Management ✓ Standard Analytics Reports ✓ Standard Form with Customer Logo	Include all items of the "Foundation" offer, and: ✓ Accelerate Closing and Consolidation ✓ Warehouse Management ✓ Production Capacity Evaluation & Leveling Capabilities ✓ Standard Stock Transfer ✓ Enhanced Analytics, KPIs and Dashboards ✓ Low Customized Forms	Include all items of the "Extended" offer, and: ✓ Advanced Stock Valuation and Receivables Management ✓ S&OP Capabilities ✓ Quality Management ✓ Transport Management ✓ Enhanced Stock Transfer ✓ Plant Maintenance ✓ Full Customized Forms
Legal Entity	1	1	2-4
Manufacturing Sites/Distribution Centers	1	1-2	2-6
Timeline	4-6 months	6-8 months	8-10 months
Price in USD starting at	410k $	615k $	1 100k $
Licenses per month in USD	5k $	9k $	27k $

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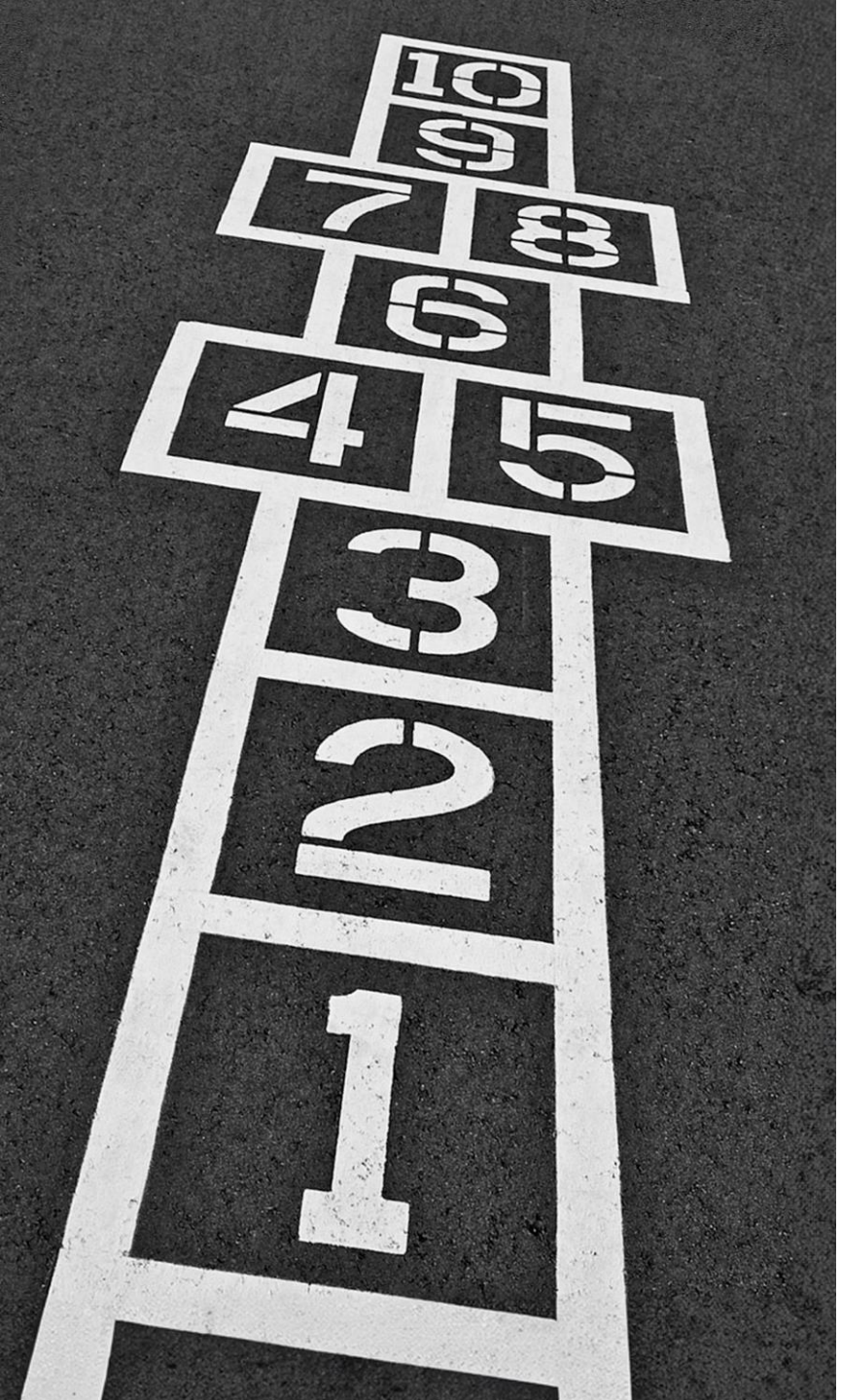

Our Methodology

Progressing step-by-step to reach full business potential.

6 Run	Support, training and updates for stabilization.
5 Deploy	Training, migration and go-live.
4 Realize	Configuration, testing and personalization.
3 Explore	Define futur processes for optimization.
2 Prepare	Prepare Cloud environment and project plan.
1 Discover & Trial	Experience S/4HANA Cloud for better adoption.

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Talan is a trusted partner with 30 years of innovative thinking and expertise in digital transformation in the mid-market sector.
Our mission is to empower SMEs by enabling them to harness the power of cutting edge ERP technologies while streamlining their operations for sustainable expansion.

They trust Talan:

Riverside™ Natural Foods Ltd.

mondou

AGROPUR

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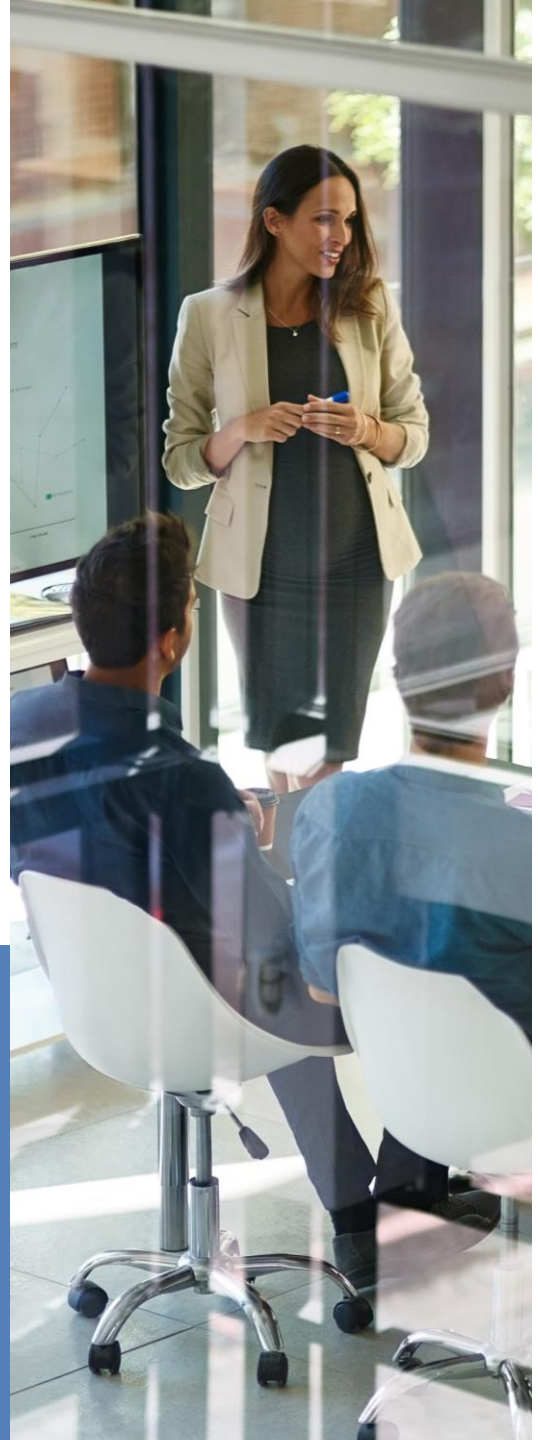
Read more



+25
Years of expertience with SAP Solutions

+450
SAP Implementations in Canada & US

x10
SAP Partner of the year

SAP Gold Partner
Since 2005

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