

Technical Sales (m/f)

McPhy Energy Deutschland GmbH is a wholly owned subsidiary of France-based French listed company McPhy Energy SA, La Motte-Fanjas, a European provider of system solutions for integrating hydrogen for industrial, mobility and power applications (power-to-gas, power) -to-Fuel). The product portfolio includes alkaline high-pressure electrolyzers and innovative hydrogen refueling stations. The company focuses on renewable energies and traditional industrial markets, has offices in France, Germany and Italy and employs 100 people worldwide.

For our competence center in Wildau (near Berlin) in Brandenburg, we are looking for a technical sales employee to support the senior sales manager.

Your area of responsibility:

- Provide technical support to the sales teams and conduct the calculation of bids to create value-added solutions
- Process-technical support of the project management until the completion or commissioning of the systems and components
- Optimization of component selection with regard to process requirements
- Contributing to the diffusion of hydrogen in industrial, mobility and energy applications through feasibility studies
- Contribution to increase the attractiveness of renewable electrolysis (electrolysis supply) by developing innovative and structuring business models
- Bring your technical know-how and knowledge about McPhy technologies to strengthen the differentiation and competitiveness of offerings
- Participate in customer training and exchange best practices by developing and distributing reference files
- Join forces with McPhy's technical teams to help develop product and maintenance offerings
- Participation in Sales, Commercial Reporting, Project Planning and Sales Forecasting

Your Profile:

- preferably university or technical college degree with a focus on process engineering, plant engineering, mechanical engineering or comparable vocational training with professional experience in the area of responsibility
- Fluent German
- Good English knowledge
- Knowledge in the energy and utility industry
- Quick understanding of new issues
- Knowledge in the field of CAD-based design
- Mastering office products, especially Word, Excel, Powerpoint
- willingness to travel at home and abroad
- High interest in innovation and technology

If you would like to independently solve responsible tasks in a small team with flat hierarchies and work in an innovative environment, don't hesitate to send us your complete application documents as soon as possible to jobs@mcphy.com !